

THE BURLINGAME AREA
CHAMBER OF COMMERCE NEWSLETTER

CHAMBER MEMBERS

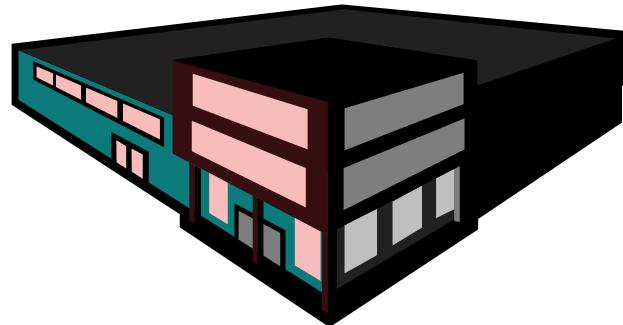
*Allen Co. Community College
Burlingame Bankshares
Burlingame Comm. Library
Burlingame Concrete
Burlingame Historical Society
Carey Funeral Home
Davis Chiropractic Clinic
Federated Church
First State Bank
First State Insurance
Goddard Law Firm
Great Plains Quilt Company
Kurt Hessler, City Administrator
Kraus Hardware
LD's Auto Bath
Midwest Artistry
Osage City Chamber
Osage County Chronicle
Osage Graphics
Paint Pot
U.S.D. #454
Town Pump
U.S. Post Office*

New Members

*Tom Oliver
Dale & Carol Stout
B & B Creative Celebrations
(Brandi Summers)
Tom & Teresa Baker
John Sutherland
Rebecca MacKinnon (1884 Land
& Cattle Co.)
Don & Janay Blome
Burlingame Apts. Roger
Harmon)
Bill & Mitzi Patterson (Country
Cabins)
LJ "Pat" Patterson
Santa Fe Cafe
Yvonne Larson
Chris Mazolo*

ECONOMIC DEVELOPMENT PRIORITY ONE: A GROCERY STORE FOR BURLINGAME

The Economic Development Committee's (EDC) highest priority is trying to secure a new grocery store for Burlingame. If the number of rumors are any indication of a projects importance, then making a new grocery the Committee's first priority was right on the money. In an effort to replace some of the rumors that have been flying around town with fact, here is the current status of the grocery store project.



A Grocery Store For Burlingame?

Who is Involved?

The EDC has been working with the City Administrator Kurt Hessler, Mayor Bill Kraus and members of the City Council for almost six months, and the prospects for a new full-service grocery store appear to be getting better each day. First, the Committee began contacting existing area grocers to ascertain if they might

be interested in starting a store in Burlingame. The Committee believed that a grocer having substantial experience running a successful store would be necessary. As a result, a grocer with more than 30 years experience in a town the size of Burlingame expressed an

an interest in our project and has met with us, business consultants, and Associated Wholesale Grocers (AWG) to begin the process.

Note: AWG is one of the largest grocery wholesalers in the country and supplies all Thriftway and Price Chopper stores in the U.S.
(Continued. on Pg. 3)

Chamber Membership

If you are not a Chamber member and would like to become a part of the exciting rebirth of Burlingame the Chamber is spearheading, applications for membership are available at City Hall or Kraus Hardware.

Membership Fees

Businesses with five or more employees:

\$50

Businesses with fewer than five employees:

\$25

\$15

Individual Memberships:
\$10

Non-Profit Organizations:

County Economic Development Director Position Approved

The Osage County Economic Development Corporation (OCED) with assistance from members of the Burlingame Chamber's Economic Development Committee (EDC) presented a proposal to the Osage County Commission for funding a new Osage County Economic Director and Office of Economic Development. With the support of Commissioners Woodson and Preston the proposal passed and is now part of the County Budget for next year. It is expected that the Commissioners will name Economic Development Board members to

oversee the new office and begin the hiring process for the new Director who is scheduled to be in place in January of 2006. The purpose of the new economic development office will be to assist communities within the County to expand existing businesses and to encourage new businesses to locate in Osage County. The Chamber expects that this new office will be of significant help to our economic development efforts here in Burlingame by providing development expertise plus time and promotional resources. We look forward to working with the new direc-

tor and appreciate the County Commissioners' foresight and support for this important step forward in building the County's economy. We expect this new office will bring new tax dollars, jobs and greater prosperity to all of Osage County.



A VOLUNTEER is a person whose charity is fidelity, who is faithful in an unfaithful world, grateful in an ungrateful world, giving when all about are grasping, listening when others need to tell about their fears and problems. -from "The Beacon," newsletter of Birthright, South Africa
Submitted 18 November 2004 by Marjorie Moore, Minds Eye Information Service, Belleville, IL

City Beautification Committee Created by City Council

The Chamber, primarily at the urging of its business members, has been pressing for a concerted effort to enforce city codes to clean up Burlingame and make it more attractive to customers, new businesses and new residents. In September the City Council supported this effort by establishing a Beautification Committee to assist City Staff with code violations. The Committee

and City Staff will now be responsible for creating a beautification plan and awareness program for Burlingame. The awareness program will be designed to educate the public on the importance of city beautification as well as make residents aware of the relevant city codes and how and when those codes will be enforced in the future. To minimize the financial im-

pact of code compliance on individuals, the Committee will also seek out sources to assist property and business owners in helping to fund the cost of code compliance. It is hoped the end result of this effort will be a cleaner, safer, and more inviting city that will attract new customers, new residents and new businesses to enjoy the good life in Burlingame.

Residential Development

The Chamber Economic Development Committee (EDC) has recommended that the City investigate development of new sites for residential development on the south side of Burlingame since the "Railroad" site, which will be used for the City Maintenance Facil-

ity, proved unsuitable for residential development. The Chamber is interested in seeing diverse residential growth including moderate, mid-range and some high-end housing. This would include City development of the infrastructure necessary for all three types of new

housing at some point in the future beginning with a relatively small trial project that could be expanded if there is sufficient demand.



GROCERY STORE (CONTINUED)

Is a New Store Economically Feasible in Burlingame?

The City and the Chamber split the cost of a marketing study that was a required prerequisite for determining the economic feasibility of a new store in Burlingame. Copies of the professional market study are available at City Hall for review by other Burlingame businesses which might benefit from the study's demographic and marketing information about our area. The study will also be used to promote Burlingame to encourage new businesses to move here. The conclusion of the study is that a new store is economically feasible if future negotiations for concessions from the City to the prospective grocer can be mutually agreed upon.

What Kind of Store?

The type of store under discussion is expected to be a brand new Thriftway Store similar to Jerry's Thriftway in Osage City but about half as large, approximately 12,000 to 15,000 Sq. Ft.

(about the size of the entire Kraus Hardware building). The building would be of new construction and have parking for at least 50 cars and additional space to expand in the future. The store may include a deli and bakery in addition to being a full service grocery store. Prices, sales and selection would be similar to those in other Thriftway stores in Osage County.

Where Will the Store Be Located?

Several possible sites in Burlingame were reviewed by the EDC based upon specification recommendations by AWG. The most promising of these is located on the four city lots abutting the south east corner of Lincoln and Dacotah. The Store would face what is now the alley behind Kraus Hardware and the Library with parking in the lot to the west of the library and across the front of the store. Entry and egress would be on Santa Fe between the Hardware and the Library. Several other loca-

tions were also considered but none offered a downtown location of sufficient size to meet the specifications set by AWG.

What's Next?

As of this writing the City Council has charged the City Administrator to look into the purchase of property for the store. Discussions with the prospective store owner are expected to resume in November hopefully leading to an agreement with the City. Beyond securing a buy option from the involved property owners, the City is not expected to expend any funds on this project until a written agreement is reached between the City and the Grocer.

Once the agreement is in place, construction of the store could begin sometime in 2006. If these negotiations should fail, AWG will assist us in finding another grocer interested in our town, and the negotiations will begin again.

Interested Chamber members are welcome to serve on the EDC, and non-Chamber members may follow the progress of this project by attending City Council meetings or by reviewing Council meeting minutes.

Success in life has nothing to do with what you gain in life or accomplish for yourself. It's what you do for others. - Danny Thomas

New City Maintenance Facility

The City has approved the Chamber Economic Development Committee's recommendation that the newly acquired City triangular property between Hall and Banks streets just west of the railroad tracks be used for the new city maintenance facility instead of being used for residential development. We encourage

Chamber members to sign up as volunteers to help in the construction of the new facility to be funded by a Kan-Step Grant if enough volunteers sign up to help. Signup sheets are available at City Hall.



Volunteers needed to help construct the new City Maintenance Facility

**Where the Santa Fe Trail
Crosses the Santa Fe Rail**

**Burlingame Area
Chamber of Commerce
Post Office Box 102
Burlingame, Kansas**

Phone: 785-654-3400
Email: jnelson@osprey.net

Coming Chamber Events

Saturday, December 3, 2005

Country Christmas

Christmas Parade of Lights
Scrooge Contest
Horse & Wagon Rides
Rotary Chili Feed & Fairplain Grange Pies
Quilt Show
Kiddy Train Rides
Craft Sale
Santa's Workshop
Lions Club Turkey Dinner
Library Santa Land and Cookie Sale
Tree lighting & Merchant Drawings
Museum Tours & Festival of Trees
Historical Society Tour of Homes
Federated Church Community Blood Drive?



Saturday, June 10, 2006

Party on the Santa Fe Trail

Rodeo Parade
Burlingame Rodeo
Cow Bingo
Taco Feed